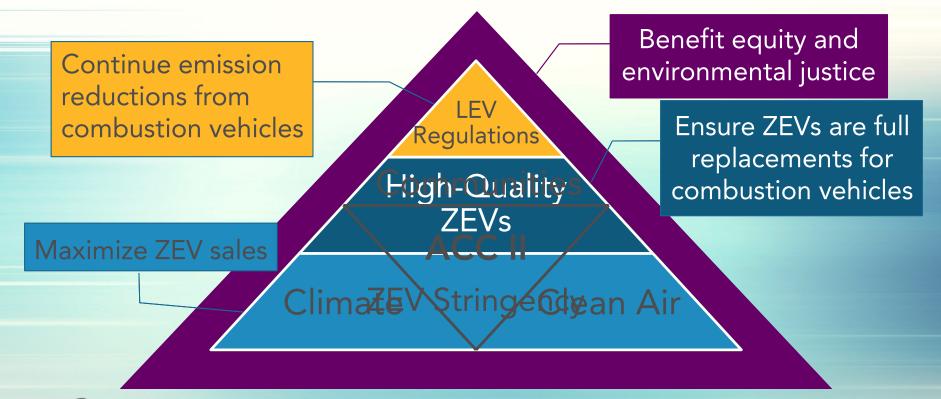


Proposed Advanced Clean Cars II Regulations

June 29, 2022 AMS10 Summer Meeting (TRB)

Revolutionizing Passenger Vehicles

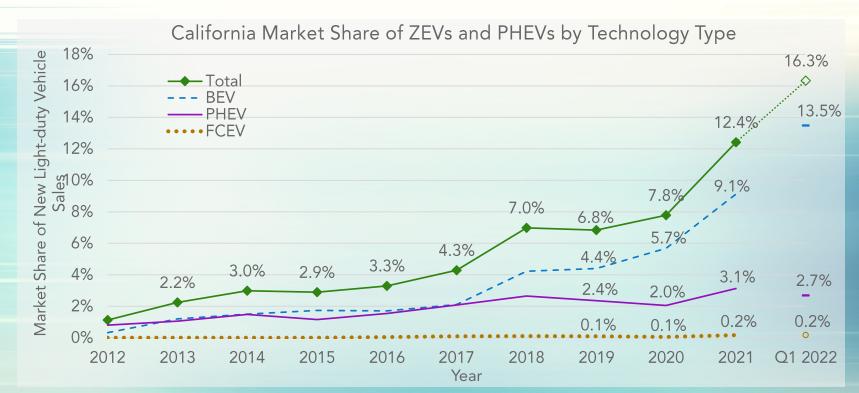




ACC II: ZEV Requirement Proposal



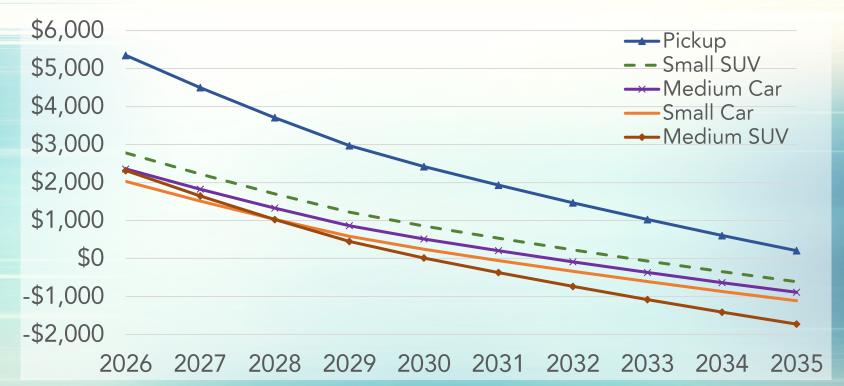
The transition has already begun: One million+ ZEVs and PHEVs in CA





California is not alone: **Section 177 States** MN MA NJ NV DE CA Section 177 States NM and California represent ~40% of US Vehicle Sales 2035 2040 2050 Section 177 States

Incremental costs for 300-mile BEVs: Cost parity for most segments by 2033





ZEV Regulation designed to achieve 100% ZEVs

- Requirements designed to provide volume certainty
- One-value per vehicle system with minimum technical requirements
- Limits on value banking and spending
- Flexibilities encourage overcompliance, direct action, and to manage year to year fluctuations, market, and supply chain disruptions



Environmental justice values to reward direct automaker action

Discounted EVs in Community Programs

Lower MSRP EVs More Used
EVs to
Participating
Dealerships

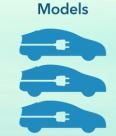


Consumer Concerns: Barriers to adoption still exist















Longer Range and More Durable ZEVs

Range



Minimum of 150-mile range



Added durability: maintain 75-80% of range for life of vehicle



Meaningful and transparent warranties





Improving the charging experience





More capable charging cords



Streamlined fast charging



Increasing Transparency







Standardized data on ZEVs



Increasing repair information access for independent shops

OEM



Chemistry: NCA Rated: 1000 cycles @ 200A

Specifications: 28.8V

Composition: (8 x 3.65V / 56.3Ah)

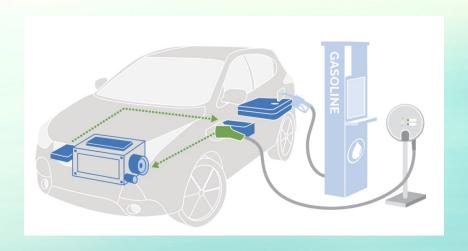
Streamlined battery labeling



PHEVs as an Option

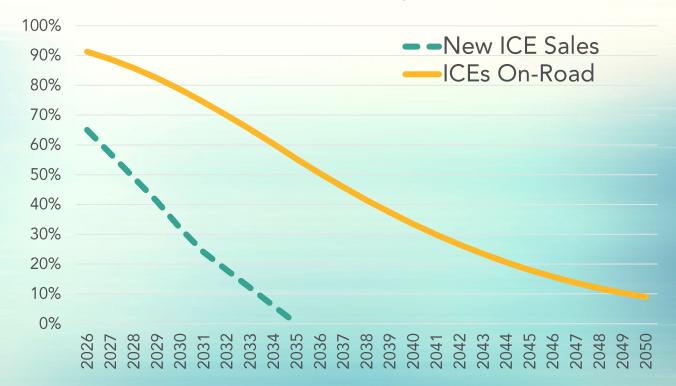


Minimum 50-mile electric range with greater zero emission driving





ICE vehicles will comprise a significant portion of the fleet even beyond 2035





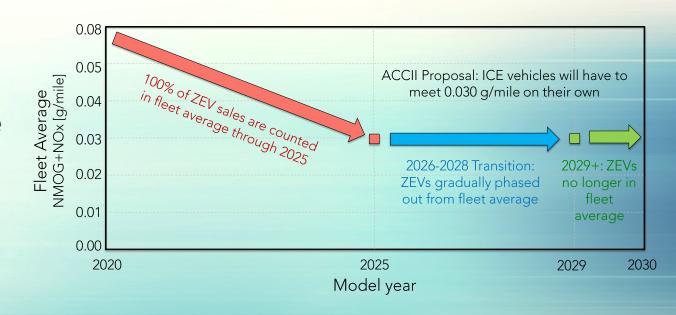
ACC II Regulations keep combustion engine vehicles on the right path

- Changes to fleet average requirements
- New standards for aggressive driving and cold-starts
- More stringent evaporative standards
- Better emission control for medium-duty vehicles



Ensure combustion engine vehicles remain clean as fleet electrifies

- Phase out ZEVs from fleet average
- Remove dirtiest certification bins





Emission Standards for Aggressive Driving and Cold-Starts

Aggressive Driving Emissions

NMOG+NOx aggressive driving standards equivalent to urban driving standards

Reduce PM standard from 6 to 3 mg/mile

New Cold-Start Emission Standards

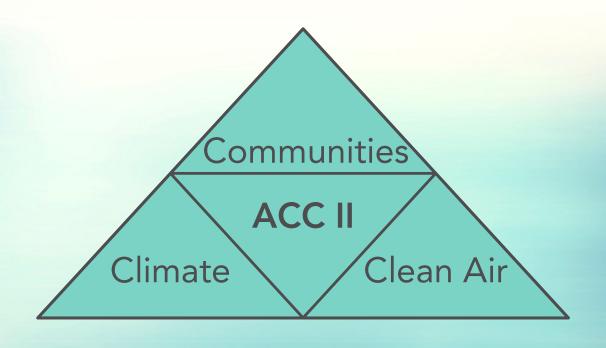
Partial soak standards to control emission impacts of cool-downs

Early drive-away standards

High-power cold-start emission standards for PHEVs



ACC II Benefits and Impacts





Total Costs and Savings from ACCII

Direct costs (2026-40)

• \$212.6 billion, including \$40.7 from vehicle and charger purchases

Direct savings (2026-40)

• \$294.5 billion

Net Impact: \$81.8 billion (savings)

Does not include health benefits or social cost of carbon



BEV owners save substantial money: 300-mile BEV passenger car example

Total Cost of Ownership

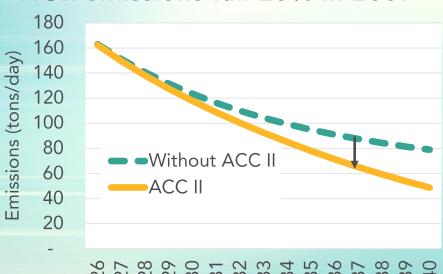
		over 10 Years	
CY	Avg Incremental Retail Price vs. ICEV	Without Home Charging	With Home Charging
2026	\$ 3,102	\$ 3,216 savings	\$ 4,267 savings
2035	- \$ 538	\$ 7,659 savings	\$ 8,835 savings

Consumer sees savings within first year for 2026 when accounting for incremental price spread out in a five-year vehicle loan



ACC II provides substantial statewide emission reductions

NOx emissions fall 26% in 2037



GHG emissions fall 50% in 2040





ACC II provides substantial statewide reduction of fossil fuel consumption

